

M&A Masterclass Programme

Autumn Programme

Part I – The Fundamentals of M&A



Shoosmiths advise on more
M&A transactions across the
UK than any other law firm.”

EXPERIAN MARKETIQ LEGAL
ADVISER LEAGUE TABLES 2022

Our programme

Our corporate team acts on upwards of 400 M&A deals every year. Our market knowledge and experience is second to none. It informs the work we do and makes us more effective. As such, we are launching a series of legal masterclasses covering various M&A topics from our offices across the UK this autumn (dates to be determined).

The Fundamentals of M&A

The first series of the Masterclass M&A Programme – “The Fundamentals of M&A” – covers the overall key legal aspects and the M&A process, but also highlights common misperceptions, potential pitfalls and legal trends/current market practice.

If you are an in-house lawyer, a financial adviser or you have a background or role in legal, financial, public equity, private equity or you generally want to understand the general fundamentals of the M&A process, across jurisdictions, our masterclass will provide you with an overview of the key stages. Delivered in half day sessions, it is designed to be a step-by-step guide, explaining the meaning behind key legal aspects of the transaction documents and providing insight on trends and issues in the current market and in certain instances, look at market differences in approach as between jurisdictions.

Part I of our masterclass includes analysis and commentary on the following key topics and questions:

- Preliminary Agreements: typical internationally recognised agreements
- Regulatory: merger control, FDI etc.
- Shares vs Business/Asset Sale – key differences
- Purchase price
- Closing Price mechanisms – including locked box and completion accounts
- Conditionality
- Period between signing and closing
- Due Diligence – incl. comparing different approaches of UK/EU/US
- Disclosure Exercise
- Warranties & Indemnities
- Restrictive Covenants
- Security for Claims
- Tax: An Overview
- Warranty & Indemnity Insurance – including trends and impact on deal terms

Register your interest:

If you are interested in attending one of our M&A events, please email luke.stevens@shoosmiths.co.uk



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