AT A GLANCE - REAL ESTATE 2023

Real estate

Overview

With one of the largest multi-disciplinary real estate practices in the UK, Shoosmiths brings leading insight and expertise to any property transaction or dispute, regardless of size or complexity, ensuring a highly skilled and commercial approach that goes beyond simply advising on 'the law'.

With 13 UK locations (plus Brussels), our knowledge of our cities and regions, as well as the connections we have in the local markets and sectors, means we can support our clients in a more intimate way, which factors in the nuances of those markets.

Shoosmiths works with leading funders, investors, developers, corporates and public sector organisations at a national, international and regional level and is recognised by Chambers as a Band 1
National Leader for real estate.

In 2022, our real estate division was named Legal Team of the Year at the EG Awards, Property Awards, UKREiiF Awards and the Planning Awards, as well as being named Law Firm of the Year at the Legal Business Awards 2022.



The team is responsive and always willing to take your call if urgent advice is needed. They're able to understand the bigger picture, allowing them to focus on the key issues at hand.'

Chambers UK 2022

A selection of recent work includes:

- Nuveen Advising on the £600m sale of the Cheshire Oaks and Swindon McArthurGlen Designer Retail Outlets.
- Aviva Investors / Packaged Living Acting as sole legal provider for Aviva in relation to its single-family housing fund which deals with build to rent, including property, construction, tax and planning aspects.
- Northwood Advising on the management of a significant national portfolio of business parks and buildings, dealing with the acquisition, management and disposal of a number of key investment assets in excess of £200m.
- M&G Advising on the £87.15m sale of The Liberty Shopping Centre, Romford.
- AIB Group (UK) PIc Advising on the property, corporate, tax and banking aspects
 of the bank's investment facility to fund the acquisition of a 999 bed new build
 PBSA scheme in Liverpool.
- Revolution Bars Group Plc Advising on the acquisition of 27 leasehold properties
 as part of the acquisition of the entire share capital of the Peach Pub group.
- Brunswick Real Estate Acting for the UK arm of this Nordic investment firm on all UK real estate work including the recent acquisition of a £110m, Grade II Listed office building, located in the Knowledge Quarter, close to Kings Cross St Pancras, for the Akoya workplace venture.
- Leftfield Group Acting on the disposal of UK Logistics portfolio comprising circa 20 properties with a combined asset value of £230 million to listed US investment giant Kennedy Wilson.
- Global Switch Acting as sole advisor to Global Switch, the largest data centre provider in Europe and Asia Pacific, on its global data centre portfolio.
- Allied London Advising in respect of Enterprise City in Manchester, a £1 billion development in excess of 1 million sq ft of retail, leisure, office and resi space.
- Newlands Equites Advising on the strategic land acquisition, pre-let and forward funding of the new Hermes "Colossus" hub - the largest of its kind in Europe - in a deal worth approx. £141m GDV.
- Stoford Properties Advising on Stoford's land promotion and development agreement with the Gooch Estate, and the high profile pre-let to the BBC of the first phase of its Digbeth masterplan.
- USAA Advising on USAA's first Build to Rent site acquisition under its £1bn joint venture with Packaged Living.
- Nikal Limited Advising on the first phase of the £300m Blackpool Central leisure development which will bring about transformational change to Blackpool.
- Berkeley DeVeer Advising on the acquisition of Avant Homes, one of the UK's largest private housebuilders, for c. £500m, shortlisted for deal of the year at the British Legal Awards.
- Moorfield Group Advising on the sale of two completed and let BTR developments – The Forge, Newcastle and Trilogy, Manchester as well as the purchase and forward funding of a co-living development in Ealing, London.



A reputation for excellence

Key facts

- 213 partners and 1,453 lawyers and business support employees
- Winner of Law Firm of the Year at the EG Awards 2022
- Winner of Law Firm of the Year at the Property Awards 2022
- Winner of Planning Law Firm of the Year at the Planning Awards
- Winner of Law Firm of the Year at the RESI Awards 2020 and 2021
- Winner of Law Firm of the Year at the Legal Business Awards 2022
- Winner of Legal Practice of the Year at UKREiiF Awards 2022
- Winner of Law Firm of the Year at Property Week's Student Accommodation Awards 2022.
- With 16 Band 1 rankings, listed in Chambers' Most Elite Law Firms in Britain table 2023
- Recognised as Platinum Investors in People
- Signatory to the United Nations Global Compact

Clients

We hire great people who create fantastic relationships with our clients to help them get the results that they deserve.

As a client of Shoosmiths we will do all we can to help you achieve your goals. We take the time to understand your needs so we can be proactive in looking for solutions and will deliver the highest quality legal advice.

Our focus is on providing an exceptional client experience which incorporates open communication, cost transparency and a consistent service as well as ensuring the people you are working with make everything that little bit easier for you.

International

Shoosmiths works with individuals and companies investing in the UK,in addition to UK-based clients operating in global markets (the latter, where appropriate, via our membership of the World Services Group, an international network of professional services firms).

Locations

Belfast Birmingham Brussels Edinburgh Glasgow Leeds London Manchester Milton Keynes Northampton Nottingham Sheffield Solent Thames Valley





The knowledge in the sector is second to none and the commitment to knowledge sharing throughout the team is exceptional."

Legal 500 2023

Legal e-briefings: www.shoosmiths.co.uk/register



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