

SHOOSMITHS EIGHT

Solutions you might not expect. Expertise you do.

Connected services overview

shoosmiths.com/shoosmiths-eight

PRODUCTS FROM **SHOOSMITHS EIGHT**

For us, legal advice is just one piece of the puzzle when it comes to tackling business challenges.

EIGHT is a portfolio of powerful solutions that seamlessly extend our core legal expertise with capabilities you may not expect from your law firm.

Our aim? To solve complex problems, with complete products, from a single provider. Because complex challenges require more than just law.

Welcome to a new era of client centricity with EIGHT

CONSULTING

LEGAL OPERATIONS CONSULTING

Seasoned GCs consult on strategy, technology adoption, outsourcing and cost management, whether a new function or large team.

FINANCIAL SERVICES CONSULTING

Financial services consultants provide strategic advice and due diligence across pensions, banking, insurance, fintech and payments.

DIGITAL SOLUTIONS

AI COMPLY

A software governance platform giving unrivalled “flight-deck” style control over AI usage and oversight within businesses.

eLEARNING

Our inhouse eLearning business provides ready-made or custom educational modules to cascade learning through organisations.

FRACTIONAL & MANAGED SERVICES

AUTO PRIVACY COMPLIANCE

A fully managed data mapping and RoPA service that provides the foundations for bulletproof GDPR and data compliance.

LEGAL OPERATIONS

Fractional GC and legal operations support without the commitment or additional headcount.

FSC

Fractional compliance staff, managed services and outsourced remediation aimed at the financial services sector.

GOVERNANCE & COMPANY SECRETARIAL

A full complement of outsourced governance, entity management and company secretarial solutions.

DATA PROTECTION OFFICER SERVICES

Alleviate data compliance concerns with our fractional outsourced Data Protection service.

SMARTSAR

A blend of data privacy expertise and technology provides an end-to-end managed DSAR solution.

HOW WE HELP...

Our innovative solutions help in-house teams tackle common challenges in new ways, freeing up capacity to allow key staff to focus on providing **strategic guidance to the business**.

1

CONSULTING

Legal advice is just one piece of the puzzle. For most clients, the bigger challenge lies in translating that advice into action—operationalising policies, implementing recommendations, and improving day-to-day effectiveness.

Traditionally, clients faced two suboptimal choices: engage legal, compliance, and operational support separately, or rely on lawyers to handle tasks outside their core expertise, often at a premium.

Our solution brings together legal experts, compliance professionals, and operational consultants to deliver integrated, end-to-end support, all at market-aligned pricing.

We support across compliance, legal operations, information security, data and testing.

2

DIGITAL SOLUTIONS

Legal teams are often bombarded by SaaS solutions that claim to offer “out-of-the-box” fixes to common challenges such as compliance and governance.

However, in aiming to appeal to a broad range of clients, platforms are necessarily generic, failing to account for the nuances of individual organisations and ultimately falling short of the “out-of-the-box” value they promise.

Our cutting-edge **digital solutions embed the best legal expertise into the best-in-class SaaS**, delivering tools calibrated to each organisation’s unique requirements.

3

FRACTIONAL & MANAGED SERVICES

Complex and time-consuming tasks like compliance, governance and risk management are increasingly pulling legal and compliance teams away from delivering strategic advice to the business.

Despite this, **CFOs are often reluctant to address these challenges through additional FTE resourcing**, as needs are typically fractional, workloads cyclical, and senior staff both costly and inflexible – a challenge that’s only intensified by tighter labour laws and rising Employer NI costs in 2024–25.

To address this disconnect, Shoosmiths offers a subscription-based fractional model that delivers cost-effective, managed solutions for data compliance, operations and compliance, without the inflexible or unpredictable costs.

Contact your Connected Services team now



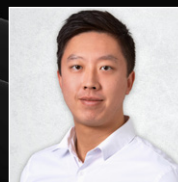
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Tom is the director of Shoosmiths EIGHT, the firm's connected services business. He is responsible for ensuring the firm extends a suite of cutting edge, value adding products which couple core expertise with new services, technologies and delivery methods to offer more complete business solutions to clients.

Tom was formally a director of corporate strategic solutions at Barclays Corporate & Investment Bank, having previously worked in banking at ABN AMRO and finance lawyer at Citi and Norton Rose Fulbright.



Tommy Chiu

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Tommy Chiu is the Product Lead for Shoosmiths EIGHT, responsible for overseeing product development and operations to ensure successful delivery and continuous improvement of products to meet customer needs.

Tommy has extensive cross-sector experience, especially in healthcare, having worked as a Solutions Architect at Olympus for NHS and Private Hospital Group clients, and was previously a Senior Pharmacist in the NHS.

Additionally, Tommy was a Senior Consultant at EY working with clients in the FS sector.

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