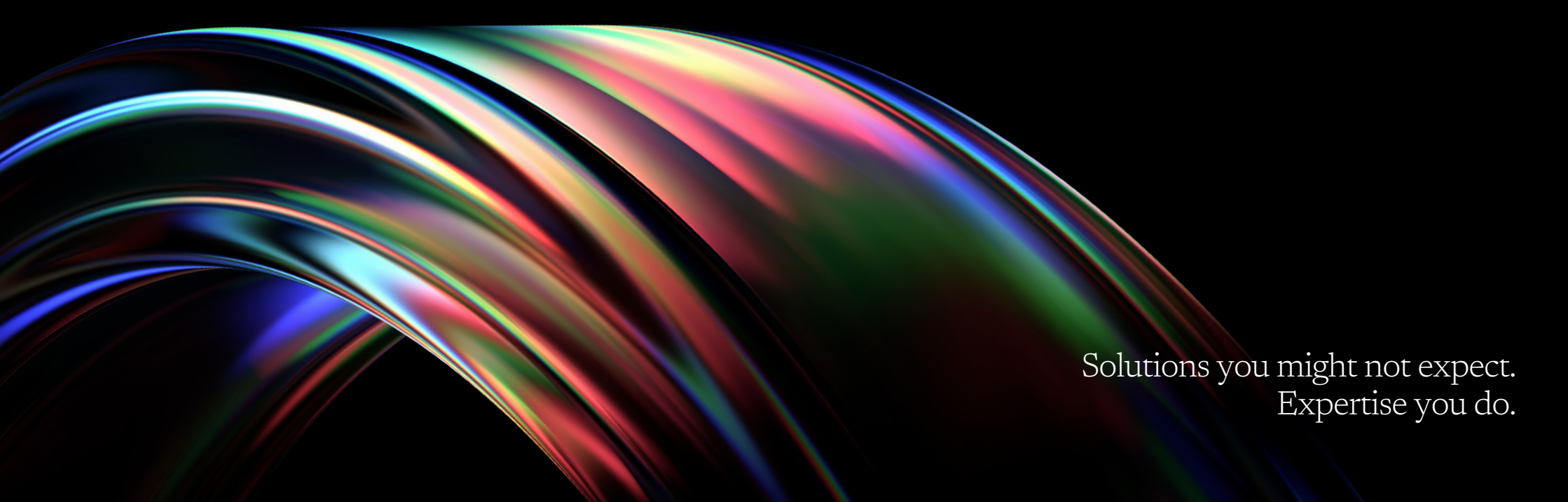


Connected services: Can your law firm do all this...?

2025 | Selected Solutions Overview



Solutions you might not expect.
Expertise you do.

Products from Shoosmiths EIGHT

For us, legal advice is just one piece of the puzzle when it comes to tackling business challenges. Welcome to a new era of client centricity with EIGHT.

Consulting

LEGAL OPERATIONS CONSULTING

Seasoned GCs consult on strategy, technology adoption, outsourcing and cost management, whether a new function or large team.

FINANCIAL SERVICES CONSULTING

Financial services consultants provide strategic advice and due diligence across pensions, banking, insurance, payments and fintech.

Digital solutions

AI COMPLY

A software governance platform giving unrivalled “flight-deck” style control over AI usage and oversight within businesses.

eLEARNING

Our inhouse eLearning business provides ready made or custom educational modules to cascade learning through organisations.

EIGHT

is a portfolio of powerful solutions that seamlessly extend our core legal expertise with capabilities you may not expect from your law firm.

Our aim?

To solve complex problems, with complete products, from a single provider. Because complex challenges require more than just law.

Fractional & managed services

RoPA360

Fully supported data mapping to build globally compliant data inventories under GDPR, CCPA, CPA and beyond.

LEGAL OPERATIONS

Fractional GC and legal operations support without the commitment or headcount.

FSC

A broad platform of legal, data and compliance experts provide fractional resourcing, outsourced projects and remediations aimed at the financial services sector.

GOVERNANCE & COMPANY SECRETARIAL

A full complement of outsourced governance, entity management and company secretarial solutions.

DPO

Fractional data protection support and a global privacy triage for lean inhouse teams.

SMARTSAR

A blend of data privacy expertise and technology provides an end-to-end managed DSAR solution.

End-to-end AI governance

A best-in-class AI governance platform, combined with the legal expertise needed to ensure the technology works at the heart of a comprehensive compliance ecosystem.

Many AI governance tools promise compliance out of the box, but a platform is only as strong as the framework in which it operates. Ensuring that the policies, processes, and accountabilities behind the framework are robust and calibrated to the nuances of each business accelerates time to value, and ensures the platform is embedded in a way that drives adoption.

AI Comply combines Enzai's governance technology with Shoosmiths' legal expertise to ensure your governance platform works from the outset and you avoid costly downstream remediation.

With AI Comply you can:

- enjoy a governance ecosystem tailored to your business and its objectives
- inventory and monitor all AI systems and datasets
- assess compliance with evolving regulation through flight-deck style oversight
- enable self-service across business teams
- access Shoosmiths' support directly through the platform at the click of a button – one of the most cost-effective ways to obtain ad hoc external legal input in the market.

AI Comply helps you meet these challenges with confidence.

Our approach:



Discover

Evaluate your existing AI governance framework and develop a tailored roadmap that ensures foundational controls are in place and prepares the organisation for seamless technology integration in subsequent phases, accelerating overall time to value.



Develop

Define the policies, processes and accountability structures required to subsidise existing frameworks, establishing a robust foundation for effective governance, ready for smooth technology adoption.



Build

Deploy the platform, embed controls and ethics, and scale governance across your organisation.



Manage

Provide ongoing support directly through the platform, enabling collaborative working, a single source of truth, and faster, more cost-effective access to expert advice.

AI Comply empowers your organisation to innovate responsibly, stay compliant, and build trust – all from one central hub.

AS FEATURED IN:

DPO

Privacy-as-a-service

A fractional privacy and global triage solution designed for busy in-house teams.

Data risks are rising, yet full-time privacy hires are expensive and poorly aligned to cyclical workloads. Our subscription-based model gives those responsible for data privacy specialist, and on demand, bench strength – from ad hoc peak-period support to a fully outsourced DPO service. Seamlessly outsource some or all of your global data compliance needs to Shoosmiths’

leading Privacy & Data team, flexing capacity without the cost or rigidity of maintaining in-house resources.

Our role is to be an extension of your international team, to understand your business and to protect your company from privacy risk in any geography you select.

Companies using our DPO service benefit from:

- seamless integration with existing business operations
- comprehensive insight into global data protection risks
- centralised support, acting as a single point of contact across all jurisdictions
- rapid response to risk events and implementation of best practices
- protection of enterprise value through proactive data governance
- our award-winning **Audit-Fix-Sustain** model with the ability to amortise up to £/\$50k of remedial privacy support (conditions apply).

Who we help

Our flexible model supports a wide range of businesses:



Acquisitive & PE-backed firms

Audit-fix-sustain approach uplifts new acquisitions, enabling scale and synergy.



Lean compliance teams

Fractional support flexes with workload, avoiding costly permanent hires.



High-growth companies

Scalable governance keeps pace with expansion, avoiding costly clean-up.



Regulated financial services

Supports FCA readiness with proportionate, auditable compliance.



Global businesses

Delivers a global triage without local hires, maintaining agility.



Interim needs

Bridges gaps and covers absences with deployable, expert support.

Foundational package

The foundation of our proposition, the expertise of Shoosmiths's award winning Data Privacy team available to you when you need it, providing a global triage for all your data privacy issues on a low-cost monthly retainer.

Included support:

- strength and depth of expertise across privacy, cyber and AI governance
- 'pick up the phone' diagnostic and triage service, offering 15-minutes of included verbal advice (subject to fair use)
- dedicated email inbox, monitored 24/7/365
- monthly global privacy update highlighting all upcoming laws and regulations
- data Privacy Foundational Training eLearning module for staff
- privacy policy review
- ability to demonstrate compliance to stakeholders and investors
- preferential rates for sister Shoosmiths EIGHT solutions SmartSAR, RoPA360 and AI Comply
- guaranteed entry to Data Insights conference
- minimum commitment 1 year (or £/\$500 setup fee).

£990
(\$1,350)
month

Out of scope support is charged on a Time & Materials basis (n.b. headline rates will be higher than the discounted rates available within the Comprehensive Model).

As a Foundational or Comprehensive client, you can benefit from amortising up to £/\$50k of remedial work in any 12-month period.

Comprehensive model

Included support:

- foundation Package, plus
- active assumption of pre-prescribed BAU privacy responsibilities for the business.

The fractional retainer offers value through fee and budget certainty, as well as a typical discount of 35% vs. a time & materials basis.

£990+
(\$1,350)
month

Discounted rate retainer

- 2, 3 or 5 days per month at £2,250/\$3,000 per day
- unused time can be rolled forward
- flex up and down according to real-time need.

Options (both packages)

Both packages can be delivered as either:

1. **formally appointed DPO** – Shoosmiths act as named Data Protection Officer
2. **DPO support** – Shoosmiths act behind the scenes, providing the same expert support vicariously through your internally appointed DPO
3. **data protection manager** – where a formal DPO is not legally required or wanted, Shoosmiths can provide an equivalent outsourced service, ensuring strong data governance, risk management, and regulatory readiness.

Extras:

1. **global privacy audit** – for teams unsure of their privacy maturity or needing help prioritising options, our global privacy audit provides a clear, costed path to privacy compliance, empowering you to prioritise aspects of your compliance that matter most
2. **privacy builder** – where significant privacy projects arise, our deep knowledge of your business enables us to deliver them more efficiently.

Legal Operations Consulting

A General Counsel's role isn't only to advise the business, it's also to run an effective legal function, delivering strategic value whilst keeping costs down.

General Counsel often report feeling frustrated that their teams are overwhelmed by day-to-day demands, operating reactively, and struggling to find the time for operational improvements. Despite recognising the need for episodic or structural upgrades, limited bandwidth leaves little room to drive meaningful change.

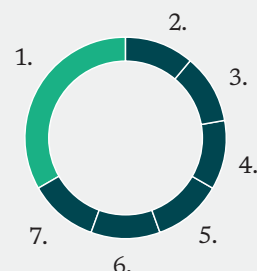
Shoosmiths' legal operations consultants help GCs build stronger, more efficient functions. By improving processes, structures, and

using technology, we enable legal teams to deliver advice more effectively, and at lower cost, helping their businesses realise their ambitions.

Our seasoned former GCs work closely with in-house teams to help create the conditions for success – whether through process optimisation, technology adoption, or external cost management.

General Counsel role

1. Dispensing legal advice
2. Resourcing
3. Technology adoption
4. Risk ownership
5. Strategy
6. Supplier management
7. Stakeholder management.



Choose fully bespoke support focused on a pre-identified area of concern, or leverage our field-tested core offerings:



Legal department strategy & operating model



Legal technology transformation



Legal risk optimisation



Legal sourcing & cost management

Workshops



3 HOURS

Legal team strategy workshop

Define your legal team's strategic direction: clarify purpose, vision, priorities, and success metrics aligned with business goals. Ideal for teams seeking focus and measurable impact.



3 HOURS

Legal Operations transformation workshop

Comprehensive legal ops review: assess strategy, people, process, and tech to identify challenges and build a prioritised transformation roadmap.

All workshops include a discovery questionnaire, planning call, follow-up call and documented outputs from the session.

DSARS made easy

Are you struggling with large DSARs or high volumes of requests, and to meet statutory deadlines with a lean team? SmartSAR is here to help.

DSARs are traditionally manual, costly, and disruptive. SmartSAR offers a technology powered, outsourced solution that ensures precision, efficiency, and Article 15 GDPR peace of mind so you can focus on your core business.

The service includes:

- scope assessment
- clear, fixed-cost pricing
- data ingestion
- technical filtering, review, classification and expert redaction
- secure delivery via SmartSAR portal.



Expertise meets technology

Shoosmiths combines legal expertise with advanced processing tools to provide a fixed-fee DSAR service. Our holistic approach reduces operational burden and supports informed decision-making.



Transparent pricing, no commitment

Unlike any other solution on the market, SmartSAR offers upfront, fixed-fee pricing *before* you commit, giving you clarity, and leverage when comparing options or negotiating settlements.



All-in-one DSAR solution

Our proprietary data protection playbook compresses datasets, reducing the scope of expensive review. In addition, our lawyers identify and separate sensitive or contentious material and discuss it with you before disclosure, so you're always protected.

Choose to fully outsource or use our tech to streamline your internal review. SmartSAR is adaptable to your resources and preferences.

1

Cleanse & Quote

- clean uploaded data
- reduce document volume (by 50–95%)
- provide fixed fee quote (no charge if you don't proceed)
- any size, any language, any format.

2

Categorise & Redact

- identify documents for redaction, exclusion, or further discussion
- redact personal and irrelevant information.

3

Categorise & Redact

- review sensitive documents with you
- upload redacted documents to portal
- draft and deliver response letter and access details to data subject
- preliminary DSAR advice (Optional)
- ID verification
- scope challenge
- deadline extension
- DSAR rejection
- settlement support
- data retrieval scoping.

Don't let DSARs overwhelm your operations. Empower your business with SmartSAR – efficient, compliant, and cost-effective.

RoPA360

RopA360 replaces costly, underused mapping subscriptions. Our outsourced data mapping service, paired with a cost-effective proprietary platform, delivers an end-to-end solution without draining your team's time or budget.

A RoPA (Record of Processing Activities), or data map, is the foundation of robust privacy compliance. It shows what data you collect, how it's used, shared, and retained, and is a requirement for most organisations to meet privacy obligations. In Europe and the UK, GDPR mandates a formal RoPA, while U.S. state laws such as California's CCPA/CPRA and Colorado's CPA expect businesses to maintain data inventories serving a similar purpose.

Regulators expect these records to be accurate and up to date, and frequently request them at the outset of investigations or audits. A clear, well-maintained data map is therefore critical to demonstrating accountability – particularly as AI and emerging technologies add new layers of complexity to data use.

RopA360 is a simple, cost-effective way to stay on top of your data maps without overloading your team with the labour-intensive mapping process:

We do the mapping for you – our privacy specialists gather the information and build your records.

Select your platform – we can load your record into your existing system OR you can use our purpose-built RoPA hosting platform at a fraction of the cost, saving you from expensive subscriptions for a bloated system you'll barely use.

Enjoy compliant records with expert support – benefit from clear, accurate, and easy-to-update data maps with the backing of Shoosmiths's leading Privacy team to ensure ongoing maintenance and compliance.

How RoPA360 works

1. Collect

Should you choose, we handle the heavy lifting, running questionnaires and interviews to capture accurate data from the start. We can build on existing work or automate collection across your organization.

2. Map

We then map everything onto your chosen platform, whether that's your existing provider or Shoosmiths' cost-effective in-house solution, and calibrate it around your business model to deliver a clear data inventory for compliance, risk assessment, and day-to-day management.

3. Report

Get scalable reports and dashboards with real-time visibility into risks, helping you make informed decisions and meet privacy requirements like RoPAs and DPIAs.

4. Sustain

We provide ongoing support to keep your data map current and adaptable as your business and regulations evolve.

Financial Services Compliance

Is your business filled with expensive consultants? Are you juggling multiple suppliers to deliver compliance orientated projects?

In today's tightly regulated financial markets, many projects require a combination of legal, compliance, data, and project outsourcing.

Traditionally, firms faced two choices:

- engage a law or Big Four firm for all tasks, often overpaying for routine work
- manage multiple providers, increasing complexity, conflicts, and oversight burden.

Financial Services Compliance (FSC) is a unified team of lawyers, assurance experts, data specialists, remediation coordinators, compliance consultants skilled persons, and ex-regulators – providing you with everything your project need from a single procurement point, while benefitting from market orientated pricing. Whatever you need, we can source and supply the right person to do the right task, at the right price.

FSC delivers:

- end-to-end support from a single provider at market-aligned pricing
- reduced management time and execution costs
- seamless, credible assurance from a trusted name
- legal privilege where required through discrete reviews.

FSC is your one-stop solution for the full 360° financial services compliance cycle.

Our offerings



Financial services compliance

A cross-discipline team available for everything from isolated tasks to pre-acquisition due diligence and multi-year projects, providing bespoke support to help you achieve your goals.



Assurance

Navigate complex regulatory landscapes with confidence. Whether you need one-off reviews or want to design comprehensive client journeys, our team is ready to support you at every step.



Process handling

When workloads spike, we assemble seasoned professionals to handle high-volume processing with precision and efficiency – no matter the scale or complexity.



Licensing and authorisations

We support regulated businesses to procure, protect, and renew licences, ensuring ongoing compliance with FCA rules and regulatory obligations.

Experience the power of synergy.

GOVERNANCE & COMPANY SECRETARIAL

CoSec & Governance

Whether you're a single entity, large corporate group, special purpose vehicle or property management company, our tailored service delivers a swift, efficient service.

Our transparent fixed fees and flexible outsourced models help your business run lean, adapting to the cyclical demands of corporate administration without the expense and rigidity of on-payroll resources.



Why choose us?

Over 30 years of experience managing company secretarial needs for 700+ companies. Expertise in public/private companies, LLPs, and guarantee management companies. Transparent fixed fees and flexible insourced/outsourced services.



Growing governance requirements

With increasing public scrutiny and tighter regulation, company boards face greater demands for transparency and accountability. As governance requirements grow, we support you with tailored solutions, from board advisory and director training, to providing meeting observers and full governance outsourcing.



Global businesses

For international businesses establishing in the UK while running lean global operations, outsourcing company secretarial and governance requirements provides a cost-effective way to access local expertise while maintaining a light and agile internal operation.

Our services

- company secretarial: Incorporations, annual filings, statutory record maintenance, PSC support, registered office services, and dormant account filings
- governance advisory: Board composition, performance evaluation, committee oversight, succession planning, and risk management
- registered office & SAIL address: Use our London address for statutory post forwarding and service address for directors
- incorporation services: Fast company setup (24-48 hours or same-day), tailored articles, and UK establishment/branch setup.

Pricing highlights

- annual company secretarial service: **£780 + VAT**
- registered office/SAIL address: **£350 + VAT/ year**
- incorporation email service: **£600 + VAT (standard).**

Additional services: confirmation statement filings, director/shareholder changes, share capital amendments, company name changes, dividend resolutions, and more.

Contact us



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