

## Data centre expertise

At Shoosmiths, we recognise the vital role data centres play in today's digital world.

With experience both in-house and advising on major global transactions, we support clients across all aspects of the data centre lifecycle — from site acquisition and development to asset management, contracts, financing and investment. Our team advises developers, operators, occupiers, investors, and lenders on cross-border deals, with recent work spanning the UK, US, Europe, the Middle East, Australia, Singapore, and Hong Kong.

Examples of the work undertaken by our team include:

### GLOBAL SWITCH

Advising Global Switch, the leading owner, operator and developer of large scale data centres in Europe and Asia Pacific, across all of its customer contracts in its global portfolio, construction projects and commercial framework agreements.

### nlighten

close · coupled · connected

Advising Proximity Data Centres from its inception to its acquisition by nLighten. We have been retained to advise nLighten Proximity on all aspects of their UK portfolio.

### IRON MOUNTAIN®

Advising Iron Mountain Data Centres on key deployments within their UK data centre portfolio including market leading hyperscaler deals. We have strengthened our support of this client through a number of client secondments.

### Green Mountain

Assist Green Mountain on their global data centre portfolio.

### VANTAGE DATA CENTERS

Advising Vantage on their global portfolio across a range of matters. A number of our team have undertaken secondments at the rapidly expanding operator.

### Institutional Lender

Acted for a global bank on its £500m funding to a leading data centre provider and the provider's subsequent £600m securitisation (the first ever data centre securitisation in EMEA).

### GARBE.DC

Advising Garbe DC on their global portfolio dealing with hyperscalers, strategic JV partners and built to suit developers.

### hscale

Advising hscale on all legal aspects of their business including the development of hyperscale data centres in EMEA.

### GreenScale

Advising GreenScale on its sustainable data centre portfolio built for hyperscaler, AI and cloud customers.

# Data centre sector experience

Our team of experts use their extensive knowledge to advise clients on all aspects of the data centre sector on an international scale.

Data centres are increasingly vital to our connected world, driving demand and investment in this critical infrastructure. Our legal team brings deep experience advising both established investors and new market entrants on the acquisition and disposal of data centre assets and operating companies. We offer strategic guidance on key sector issues such as data privacy, energy procurement, regulatory compliance, outsourcing, and financing.

With a global outlook, we work closely with trusted local partners to ensure seamless support wherever our clients operate. Our long-standing client relationships have given us a nuanced understanding of the technical and operational complexities of data centres, allowing us to deliver tailored legal solutions that reflect the unique nature of each facility in this fast-evolving sector.

Our clients include:

- hyperscale operators
- colocation providers
- edge data centre providers
- cloud data centre providers
- managed services providers
- end users/tenants/customers
- developers
- investors
- lenders

We draw upon a wide group of professionals who are able to advise clients on a broad spectrum of areas that impact the data centres sector including:

- acquisition and investment - M&A (trade, private equity, venture capital and joint venture) and real estate assets
- occupation - colocation, lettings, licences, master service agreements and framework agreements
- development
- construction and projects
- financing
- outsourcing
- environmental and planning
- tax
- data protection and cyber security
- information technology
- regulatory
- intellectual property
- energy
- telecoms

## About Shoosmiths

- Winners of UK Law Firm of the Year at the Law.com British Legal Awards 2023
- Law Firm of the Year at the Legal Business Awards 2022
- Legal/Professional Team of the Year at the Property Week Awards
- Legal Team of the Year at the Estates Gazette Awards
- Featured in The Lawyer's UK Litigation 50
- A signatory to the Social Mobility Pledge and 38th in the Social Mobility Foundation's Employability Index
- Signatory to and participant in the United Nations Global Compact



**"Its genuine sector expertise truly makes this practice unique. Team members have vast sector knowledge and insight and are themselves passionate advocates for technology."**

LEGAL 500 2024



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